



State of Nebraska

Automated Clearing House (ACH) Origination Services Technical Proposal Second BAFO

RFP 6304 Z1

October 8, 2020

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Cover Letter

October 8, 2020

Julie Schiltz / Annette Walton
State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508

RE: RFP 6304 Z1 to provide Automated Clearing House (ACH) Origination Services Second BAFO

Dear Ms. Schlitz and Ms. Walton:

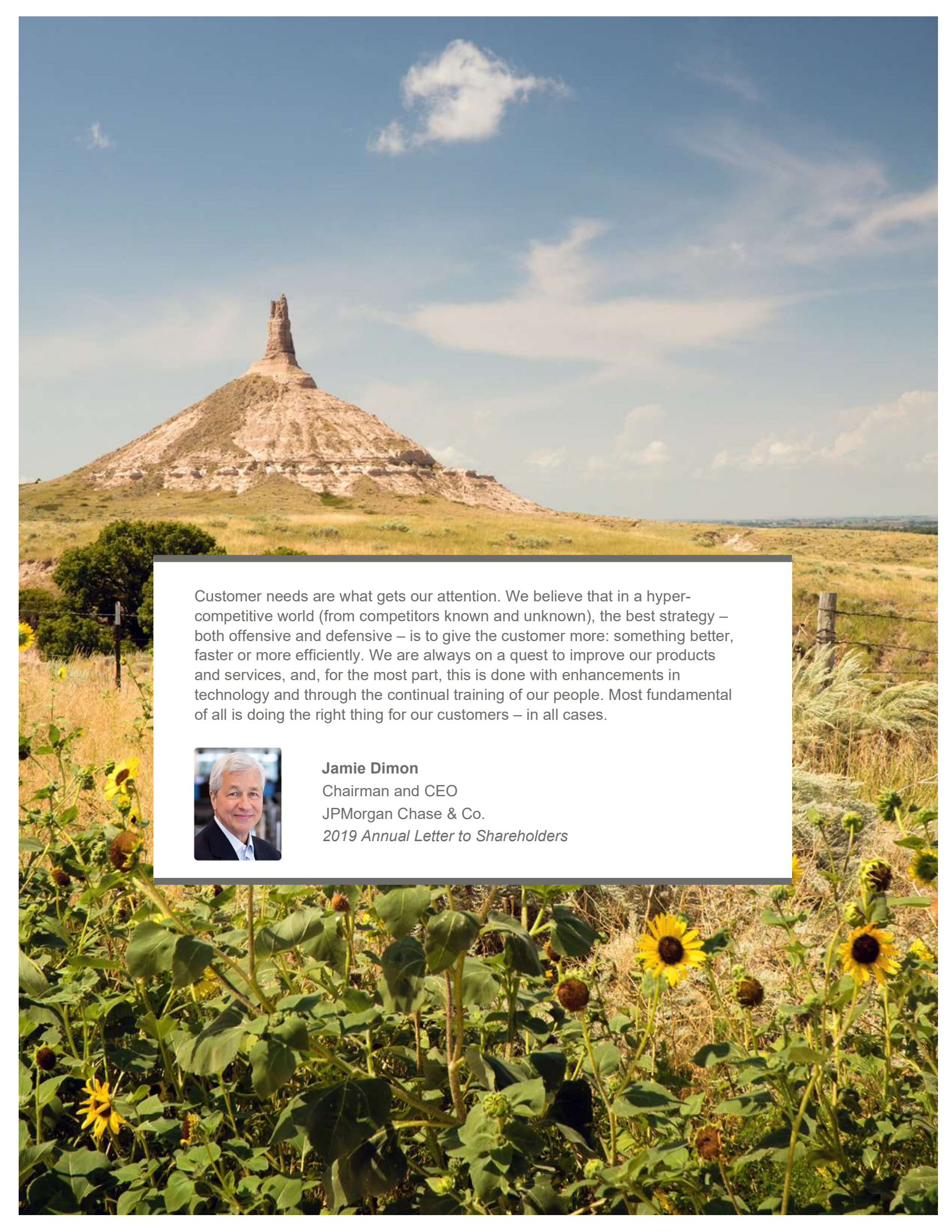
On behalf of JPMorgan Chase Bank, N.A. (J.P. Morgan), we are pleased to submit our response to the Request for Proposal #6304 Z1 for Automated Clearing House (ACH) Origination Services for the State of Nebraska second best and final offer. We look forward to the opportunity provide the State innovative solutions, industry leading technology and a relationship team that will help you achieve your goals.

Should you have any questions about the information contained within this response, please do not hesitate to contact me.

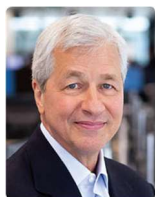
Sincerely,



Joanne Meulendyke
Relationship Manager
(312) 732-6988
joanne.meulendyke@jpmorgan.com



Customer needs are what gets our attention. We believe that in a hyper-competitive world (from competitors known and unknown), the best strategy – both offensive and defensive – is to give the customer more: something better, faster or more efficiently. We are always on a quest to improve our products and services, and, for the most part, this is done with enhancements in technology and through the continual training of our people. Most fundamental of all is doing the right thing for our customers – in all cases.



Jamie Dimon

Chairman and CEO

JPMorgan Chase & Co.

2019 Annual Letter to Shareholders

BAFO Cost Proposal

Please see BAFO Cost Proposal separately in Word version.



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BAFO Cost Proposal Revision 1 Request for Proposal # 6304 Z1

				Ranged pricing – see below	Ranged pricing – see below	Ranged pricing – see below	Ranged pricing – see below	Ranged pricing – see below	Ranged pricing – see below
IVR Minutes	18,193	Each	0.0000	0.1300	0.1300	0.1300	0.1300	0.1300	0.1300
IVR Test Monthly Maintenance	12	Each	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Custom Report Monthly Fee	36	Each	0.0000	-	-	-	-	-	-
ACH Return Unauthorized	86	Each	0.0000	4.5000	4.5000	4.5000	4.5000	4.5000	4.5000
ACH File Confirmation Email	5,880	Each	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
ACH Fed Item	180,842	Each	0.0000	0.0070	0.0070	0.0070	0.0070	0.0070	0.0070

			INITIAL CONTRACT TERM					Renewal 1	Renewal 2
TM Services	Estimated Quantity	UOM	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Year 5 Unit Cost	Year 6 Unit Cost	Year 7 Unit Cost
ACH On-Us Item	8,977	Each	0.0000	0.0070	0.0070	0.0070	0.0070	0.0070	0.0070
ACH Return Item	694	Each	0.0000	0.7500	0.7500	0.7500	0.7500	0.7500	0.7500
ACH NOC Item	323	Each	0.0000	0.7500	0.7500	0.7500	0.7500	0.7500	0.7500
ACH Return/NOC Transmit Items	932	Each	0.0000	0.7500	0.7500	0.7500	0.7500	0.7500	0.7500

Comments	
<i>Web/IVR ranged pricing grid:</i>	
<i>1-10,000 items</i>	<i>0.2500</i>
<i>10,001 – 25,000 items</i>	<i>0.2200</i>
<i>25,001 – 50,000 items</i>	<i>0.1800</i>
<i>50,001 – 75,000 items</i>	<i>0.1500</i>
<i>75,001+ items</i>	<i>0.1000</i>

BAFO Cost Proposal Revision 1 Request for Proposal # 6304 Z1

ACH Return Item Redeposit		Each	0.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Same Day ACH - File Transmission		Each	0.0000	0.2500	0.2500	0.2500	0.2500	0.2500	0.2500
Same Day ACH - Access Online		Each	0.0000	0.5000	0.5000	0.5000	0.5000	0.5000	0.5000
Customized Reporting Development (may not be required)	TBD	Hourly	100.00	-	-	-	-	-	-

* Fees for this service are included in Current Day Detail – Account and/or Current Day Per Item Detail fee